

GLOBAL TRADE SOLUTIONS

**The most commonly used global trade
procedures- simplified**

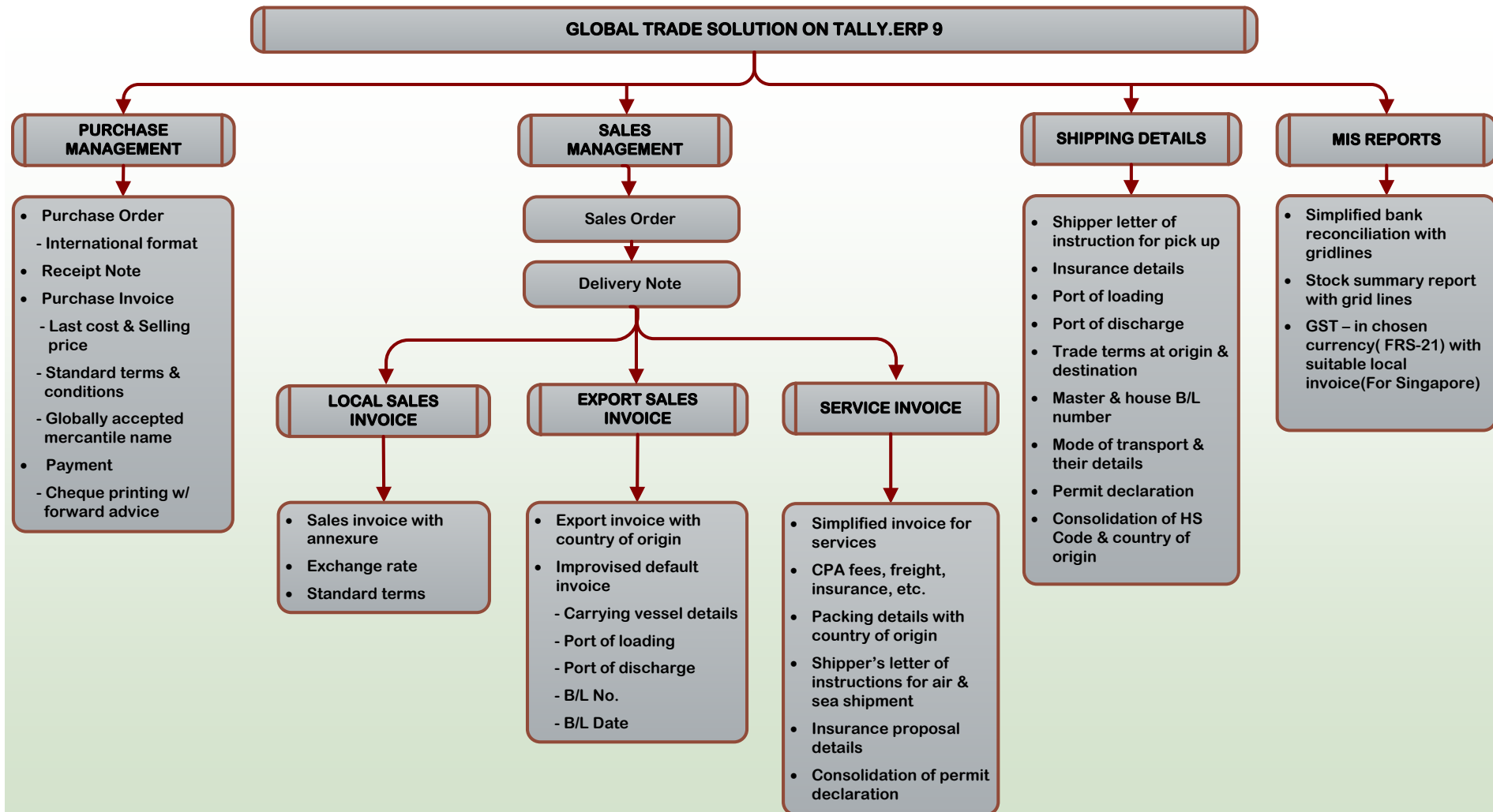
Agenda

- Global Trade Solutions – Overview
- Systematic representation of Global Trade Solutions
- Tally.ERP 9 For Global Trade Solutions
 - Process Flow
 - Primary requirements
 - Tally.ERP 9 - Fitment

Structure of Global Trade Solutions



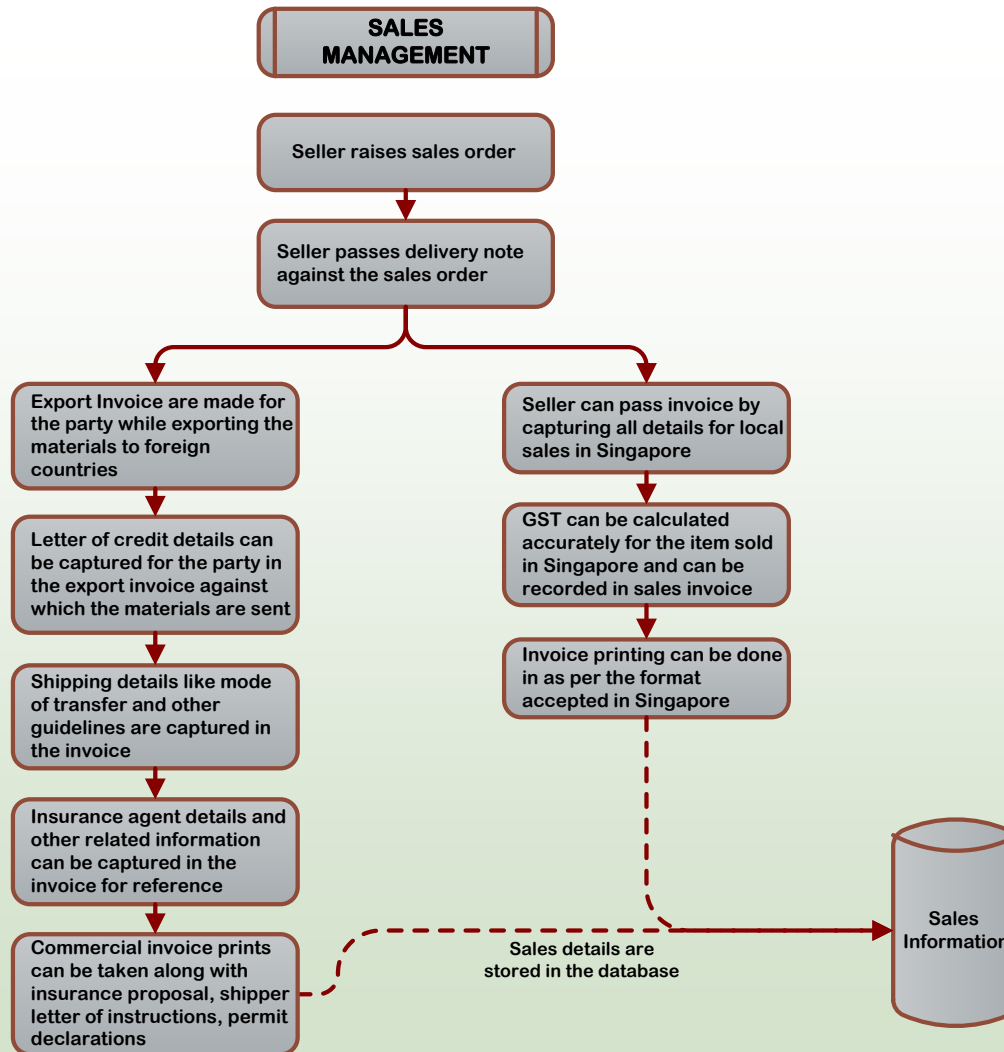
Global Trade Solutions - Overview



Primary Requirement – Sales Management

Category / Module	Major Requirement	Explanation
Sales Management	<i>L/C Details</i>	While trading goods to other countries Letter of credit details are needed based on which seller exports the materials to the buyer in different country. L/C consists of buyer details, issuing bankers name, L/C number and dates, L/C requirements.
	<i>Shipping Details</i>	While exporting, it is essential to record the details of mode of transport, vessel/Airline Name, port of loading and discharge, with all the trade terms. Even details of freight forwarder name and contact details need to be kept for record.
	<i>Insurance Details</i>	Insurance company or agent details needs to be stored who insures the goods that need to be exported.
	<i>Shipper's Instructions</i>	Shipper letter of instructions contain the detail of booking reference, contact person, pickup date & time, packing details with some board description.
	<i>Currency</i>	Currency details of a particular day is captured for references

Process flow – Sales Management



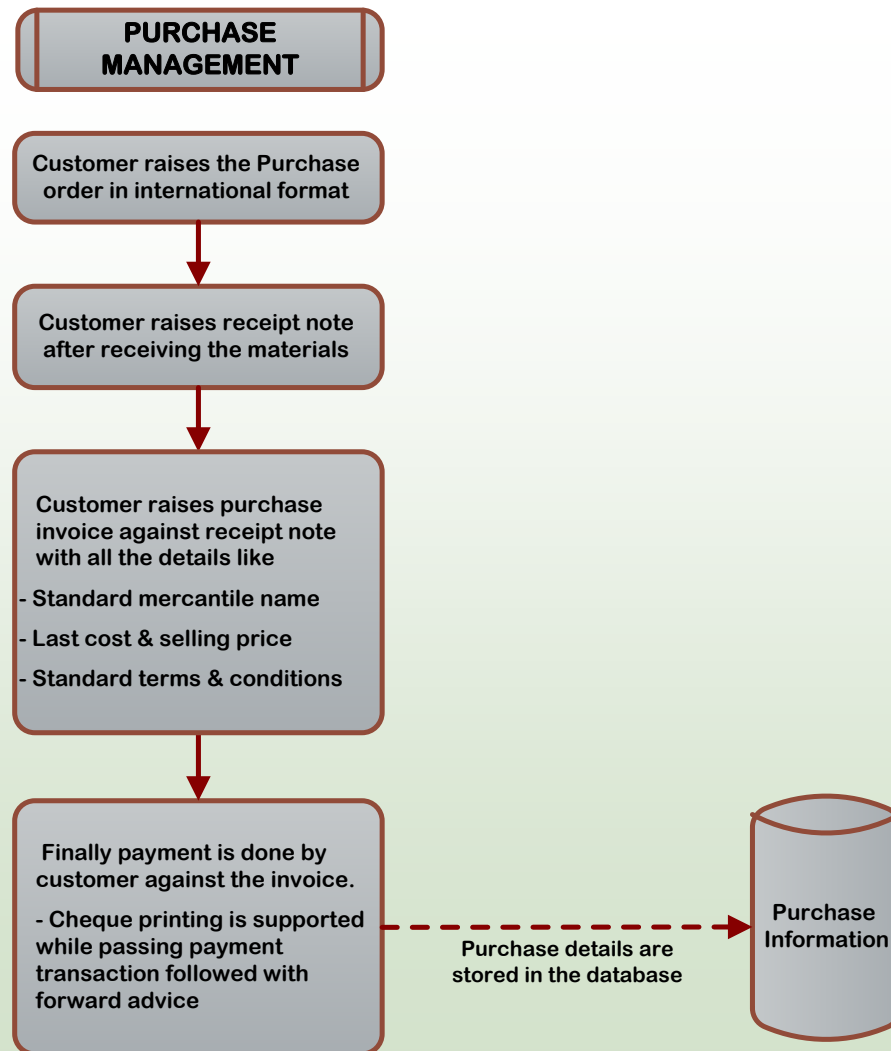
Tally.ERP 9 fitment - Sales Management

SL No.	Requirement	Part of Tally.ERP 9	Part of Solution
1	Sales Order		Yes
2	Delivery Note		Yes
3	Sales Invoice – Local w/ Annexure		Yes
4	Sales Invoice – Export w/ Annexure		Yes
5	Sales Invoice – Export w/ Annexure- under L/C		Yes
6	Packing List – Country of Origin in Packing list/HS Code		Yes
7	Cheque Printing w/ forwarding advice		Yes
8	Use of globally accepted mercantile names/terms		Yes
9	Last Cost and Selling Price		Yes
10	Packing Details		Yes

Primary Requirement – Purchase Management

Category / Module	Major Requirement	Explanation
Purchase Management	<i>Purchase order management</i>	Purchase order materials need to be generated in a standard format that will be accepted internationally
	<i>Last cost and last selling price</i>	Provision to capture the last cost price and last selling price in the purchase transaction help in getting the instant information
	<i>Voucher security</i>	Provision to create, alter and view transactions need to be controls so as to avoid any kind of treat or data manipulations.
	<i>Packing Details</i>	Item master have the feasibility to record the packing details. Like the Origin of item and physical dimension, etc.

Process flow – Purchase management



Tally.ERP 9 fitment – Shipping details

SL No.	Requirement	Part of Tally.ERP 9	Part of Solution
1	Shipper's letter of instruction for Pick up, B/L or AWBill		Yes
2	Insurance details		Yes
3	Port of loading		Yes
4	Port of discharge		Yes
5	Trade terms at origin & destination		Yes
6	Master & house B/L number		Yes
7	Mode of transport & their details		Yes
8	Permit Declaration – Consolidation of HSCode and country of origin		Yes

Thank You

For any queries, write to us :

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To find out more, visit :

<http://www.tallysolutions.com/website/html/solutions/segment-vertical-solutions.php>